

| Account Name   | Departmental Allocation | Budget 2020-2021 |
|--|-------------------------|------------------|
| <b>REVENUE</b>   |                         |                  |
| Membership Fees  | Operations              | 945,000          |
| Investment Income  | Operations              | 15,000           |
| <b>TOTAL REVENUE</b>   |                         | <b>\$960,000</b> |
| <b>EXPENSES</b>  |                         |                  |
| Postage, Courier, & Insurance                                | Operations              | 6,100            |
| Telephone, Internet, Administrative Expenses                 | Operations              | 6,150            |
| Executive, Teleconference, and Staff Meetings                | Operations              | 3,850            |
| Office Supplies and Furniture                                | Operations              | 4,700            |
| Office Lease   | Operations              | 46,000           |
| Office Hardware, Software, Computer Maintenance              | Operations              | 12,800           |
| Staff Professional Development                               | Operations              | 8,000            |
| Reference Materials  | Operations              | 500              |
| Staff Expenses   | Operations              | 331,300          |
| Member Association Fees                                      | Operations              | 900              |
| The Voice Magazine   | Operations              | 47,600           |
| <b>OPERATIONS - TOTAL EXPENSES</b>                           | <b>Operations</b>       | <b>\$467,900</b> |
| Website Maintenance, Upgrades                                | Member Services         | 11,300           |
| Gift, Donations, & Contests                                  | Member Services         | 9,850            |
| Convocation  | Member Services         | 9,000            |
| Information/Promotional Publications/Newsletter/Grad Letters | Member Services         | 5,900            |
| Lynda.com  | Member Services         | 45,500           |
| Mobile App   | Member Services         | 7,500            |
| Student Survey   | Member Services         | 1,200            |
| AUSU Promotions  | Member Services         | 5,200            |
| AUSU Student Socials   | Member Services         | 2,000            |
| Food Bank, Sustainable Projects                              | Member Services         | 3,500            |
| Social Media Promotions                                      | Member Services         | 1,200            |
| Career Services  | Member Services         | 20,000           |
| <b>MEMBER SERVICES - TOTAL EXPENSES</b>                      | <b>Member Services</b>  | <b>\$122,150</b> |
| Emergency Bursary  | Awards                  | 4,000            |
| Computer Bursary   | Awards                  | 12,600           |
| Travel Bursary   | Awards                  | 4,000            |
| AUSU Bursary   | Awards                  | 10,000           |
| Returning Student Award                                      | Awards                  | 8,000            |
| Student Volunteer Award                                      | Awards                  | 5,000            |
| Academic Achievement Award                                   | Awards                  | 5,000            |
| Balanced Student Award                                       | Awards                  | 8,000            |
| #go2AU Award   | Awards                  | 4,000            |
| Other Awards and Bursaries                                   | Awards                  | 9,000            |
| <b>AUSU AWARDS - TOTAL EXPENSES</b>                          | <b>Awards</b>           | <b>\$69,600</b>  |
| Bank, Payroll, and Investment Fees                           | Finance                 | 9,450            |
| Accountant Fees - Audit                                      | Finance                 | 24,500           |
| Book Keeper Fees   | Finance                 | 5,000            |
| Amortization   | Finance                 | 4,500            |
| <b>FINANCE - TOTAL EXPENSES</b>                              | <b>Finance</b>          | <b>\$43,450</b>  |
| Election Expenses  | Governance              | 5,500            |
| Executive Transition and Council Working Retreats            | Governance              | 27,000           |
| Councillor Hardware, Software, & Prof. Development           | Governance              | 4,500            |
| Executive, Council, and Committee Honoraria                  | Governance              | 138,000          |
| CPP Expense - Council  | Governance              | 7,000            |
| Executive Benefits   | Governance              | 13,300           |
| Lawyer Fees  | Governance              | 2,500            |
| <b>GOVERNANCE - TOTAL EXPENSES</b>                           | <b>Governance</b>       | <b>\$197,800</b> |
| Internal and External Advocacy                               | Advocacy                | 8,000            |
| Advocacy Group Membership Fees                               | Advocacy                | 20,000           |
| Delegate Travel and Delegate Fees                            | Advocacy                | 25,600           |
| Travel & Parking   | Advocacy                | 5,500            |
| <b>ADVOCACY - TOTAL EXPENSES</b>                             | <b>Advocacy</b>         | <b>\$59,100</b>  |
| <b>TOTAL EXPENSES</b>  |                         | <b>\$960,000</b> |